QUESTION	THE ELF SHELF®	OTHER
When did you start supplying Holiday Shops?	1985	
Do you have an easy step by step guide for our chairperson to follow?	YES	
Do you have a real live person we can talk with, if we have questions or need help?	YES	
Is your program designed to be run as a Service Program or a Fund Raiser?	Both - You set your own	
	selling prices	
Do you offer over 150 items under \$5.00 for the children to choose from?	YES	
Are your Children's product tested as required by CPSIA ?	YES	
Are the results of your tested products posted on the WEB for us to verify?	YES - www.cpsiatests.com	
Last year we ran out and had a hard time getting more product, can you start us with more products than we sold last year?	YES - 40% more	
Do you have a program for those children who need some financial assistance?	YES	
Do we need to pay for the product up front?	NO - You only pay for what you sell, after you sell it.	
Can unsold merchandise be returned for full credit?	YES	
Do you pay all the freight charges - both ways - with no charge backs?	YES	
Do you GUARANTEE the quality and satisfaction of your products?	YES	
Do we have to price individual items?	NO	
THE ELF SHELF ° items are coded by Price Group to work a Cash Register.	✓	
THE ELF SHELF° items are also Bar Coded to work with a Scanner.	√	
THE ELF SHELF ° items are also Color Coded for easy grouping on your sales tables.	✓	
Do you provide us with a per-programmed cash register?	YES	
Do you provide our group with Promotional Materials for FREE?	YES	
A Step by Step "How to Manual" for our Chairperson?	YES	
A Full Color (English and/or Bilingual) Early Notice Flier for each student?	YES	
A Full Color (English and/or Bilingual) Has Arrived Flier for each student?	YES	
A Gift Guide Envelope for each student?	YES	
Full Color Advertising Posters to place around the school?	YES	
A Large Full Color "Coming Soon" Banner for Outside the School?	YES	
A Large Full Color "Is Here" Banner for Outside the School?	YES	
Do you have supplies to help us decorate and run our shop?	YES	
A Large Full Color Banner for the Door of our shop?	YES	
Full Color Table Cloths for our Tables?	YES	
Festive Holiday Aprons for Volunteers?	YES	
Full Color Price Tents for each Price Group?	YES	
Full Color Posters showing prices by Color Code?	YES	
Laser Design Tape to help divide price groups?	YES	
Laser Design Self Sealing Gift Bags for each gift?	YES	
Large Heavy Duty Bags for the students to carry their gifts home in?	YES	
Do you provide product liability coverage? If so, How much?	YES - \$5,000,000.00	
Do you have a true "NO INVENTORY" program?	YES	
Can you provide our school with references for other satisfied customers?	YES	